



IT Solutions for Today's Changemakers

Pliancy is a tech-enabled professional services company offering IT solutions to bold, emerging companies. We give you the freedom to stay laser-focused on the mission that drives you—without having to worry about the day-to-day technology that makes it possible.

We've served the life sciences industry since 2008. That means our team understands what your business needs today (and what you'll need tomorrow).

A People-Centric Technology Experience

We believe the best technology is intuitive and seamless, so our teams work behind the scenes to make complex tech feel like a piece of cake. Working with Pliancy day-to-day, you'll build a relationship with your dedicated consulting team, and they'll get to know your company, your goals, and your users.

About Our Team

Technical expertise is a given with our consultants. Beyond their industry experience, we've assembled a dream team of creative, collaborative problem-solvers who know the difference between "getting it done" and "doing it right." Plus, every consultant is backed by in-house specialist teams, so you can be confident you're getting best-in-class recommendations.



"PLIANCY HAS ALWAYS BEEN EXTREMELY FOCUSED ON MAKING SURE WE HAVE EVERYTHING THAT WE NEED."



— Dylan Ciolfi, Director, Operations & Infrastructure, Flare Therapeutics



Our Services

On-demand support from IT experts and specialized teams

Employee lifecycle support (user onboarding/offboarding)

Hardware procurement

Cloud email, files, and software orchestration

Audio/video consultation, design, and deployment

Infrastructure building and design

Enterprise cybersecurity monitoring and alerting

Serving Clients Coast to Coast

Pliancy provides fully remote support to clients nationwide, plus in-person, on-site services in and around our office locations:

- Bay Area
- Boston
- New York City
- San Diego
- Austin

OUR CLIENTS

75+

Life Sciences
clients supported

200+

Client Fundraising Rounds
Supported by Pliancy

\$10 Billion raised by clients
from seed to IPO

OUR COMPANY

85+

Full-Time Employees
2024

82%

Employee Retention
H1 2024

96%

Average CSAT Score
H1 2024

94%

Client Retention
H1 2024

“There’s a nice blend of tactical execution with the ability to step back and talk about what’s coming down the road. You sometimes find that people can only have one conversation or the other, but Pliancy consultants can engage at both levels.”

— Justin Black, VP, Portfolio Strategy & Operations, Satellite Bio



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