

# BioSpace Pro Recruitment Services

## CLIENT CASE STUDY

BioSpace Pro placed two new hires for a client's clinical team in Palo Alto, CA in less than **45 days** and saved them ~ **\$30,000**.

### OVERVIEW

Our client was expanding their Palo Alto-based clinical team in Palo Alto having established a 35-strong team in Menlo Park. A long-term BioSpace customer, our client has leveraged our Unlimited Jobs solution to ensure a consistent brand presence and grow their talent pipeline within the BioSpace community. They later expanded the partnership with our Pro Recruitment team to proactively identify and hire top talent.

BioSpace Pro quickly placed a Senior Research Associate in Menlo Park before adding a Supply Chain Manager to their Palo Alto team.



#### WHO DID WE HIRE

##### » Research Associate, Antibody Discovery

- Open for 3 months before partnership
- We filled it in 30 days.

##### » Supply Chain Manager, Clinical Operations

- Open for 2 months before partnership
- We filled it in 45 days

#### HOW DID WE SAVE?

- » With our Annual Unlimited solution we accessed our partner level discounted 15% placement fee.
- » Through the partner level discounted rate, our client was able to save \$30,000.

*"Partnering with Biospace Pro has been critical to our talent acquisition growth.* The team is well informed of the market dynamics, keen to our technical positions and are overall talent professionals. Not to mention excellent communicators and I certainly look forward to our partnership going forward. *Biospace Pro is part of our overall talent solution."*

**BRENT EBERLE**

TALENT ACQUISITION LEAD

### Disciplines

Our recruiters cover multiple disciplines and therapeutic areas.

- » Research & Development
- » Clinical
- » Engineering
- » Manufacturing & Production
- » Sales and Service
- » Quality
- » Information Technology
- » Regulatory
- » Administration
- » Marketing

**98%**

of members surveyed are open to new job opportunities this year

**310,000+**

searchable resumes in our database of quality professionals

**800+**

biotech/ pharma companies rely on BioSpace each year

**1 MILLION**

website visits per month

**66%**

of our members offer 10+ years of industry experience

**60%**

of the biopharma industry has a relationship with BioSpace